**RESUME**

**RAHUL MADINENI**

Mobile No.:+91-9160537369

Email ID: [mrahul811@gmail.com](mailto:mrahul811@gmail.com)

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| **Objective:** |

To pursue a highly challenging career in Software Testing, which would give me, opportunities to apply my full potential and perform defect detection to provide high-quality products to customers. My vision is to add value to everything that is deliver to customers through technology, innovation and excellence.

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| **Salesforce.Com Experience:** |

6 Years in IT industry with overall experience into SFDC application.

* Having 2.0 Yrs. in Developing Sales Force applications & 4 years of experience on SFDC and Web applications testing.
* Experience in preparing Test data for Functional testing.
* Experience in Test Life Cycle of products and System Testing, Regression Testing.
* Experience in Managing Bug Reports and Bug Tracking process
* Experienced in SalesForce.com Apex Classes, Apex triggers, Integration, Visual force, Force.com API.
* Extensive experience in designing of custom objects, custom fields, Picklist, role based page layouts, Workflow Alerts and Actions, and Approval  Workflow, Validation Rules, Approval Processes, custom Tabs, custom reports, report folders, report extractions to various formats, design of Visual Force Pages, Snapshots and Dashboards according to application requirements
* Good Experience in developing Custom Page Layouts, work flows, and Approval processes.
* Experience with data migration and updates through the tool App Exchange Data Loader in Salesforce.com.
* Worked on various salesforce.com standard objects like Accounts, Contacts, Leads, Campaigns, and Opportunities etc.
* Tested the APEX controller code using Debug Logs.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.
* Development and maintenance of Informatica and Enterprise Data warehousing applications.

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| **Professional Experience:** |

**4) Currently working with Capgemini as Consultant since May 2017.**

Project Name: Compass Feb 17- Till Date

Client: VMware

Role: Functional Testing/Data Base Administrator

Identify the Global Accounts info with GAM /GSC leadership in VMstar, and Mapping the users profile info in Socialcast and loading the data into COMPASS System Engineer and BU Product Managers should be able to capture feedback for accounts, action items, assign action items and track progress.SE and BU Product Managers management hierarchy should be able to view these feedback and action items, add notes, and track progress.

GAMs should be able to have full view of their Global Accounts, capture and act on Initiatives, Programs and Workstreams. Track progress on workstreams and be able to assign to other team members by GAMs.GAM management should have holistic view of all Global Accounts they manager, track progress of the team, update progress for executives.

**Responsibilities:**

* Providing user access for the Global Accounts in Data base.
* Developing test scenario’s and test scripts as the user stories.
* Executing the designed test cases.
* Attending the project scrum calls.
* Reporting defects in JIRA and executing the test cases accordingly.
* Creating user hierarchy roles in DB by people search.
* Integration testing between Web application & Mobie App.
* Sending the QA status to all the stakeholders.

Project Name: Pipeline Optimization May 17- Jan 18

Client: VMware

Role: Functional Testing

Pipeline Optimization CoE has a vision to build simple and world class pipeline management processes with clear and concise metrics, targets and dashboards that focus on future quarters and are accompanied by strong action planning, coaching and corrective actions. The CoE seeks to ensure that sales teams enter future quarters with necessary pipeline to meet or exceed plan.

The challenges that are currently faced by the CoE team:

* Lack of focus on out quarter pipeline and coverage
* No predictive capability to look at indicators of business success based on pipeline
* No consistent approach to pipeline management within the company

Aim of this Design Document is to outline all the Metrics and KPIs needed to monitor the Pipeline Build and assess the health of the Pipeline. The Pipeline Management Dashboards designs are created for the VMware Management and their Marketing, Partner, Sales Managers and Sales Ops team to assess and monitor their Opportunity Pipeline.

**Responsibilities:**

* Building the reports in SFDC as per the requirement.
* Designing the Test Scenarios and Test Cases.
* Tested Data migrations from HANA to EDW and EDW to SFDC.
* Work with Business Users on a daily basis, providing functional support.
* Raising and monitoring the defects in JIRA application.
* Sending the QA status to all the stakeholders.
* Executing the designed test cases.
* Gathering the additional requirement from Business.

**3) Worked with Tech Mahindra Ltd as Sr. Test Engineer since July 2016 to May 2017.**

Project Name: TIP Matrix Jan 16-May 17

Client: TIP

Role: Manual Testing

TIP (Transport International Pool Inc) Trailer Services offers financing and asset management solutions for businesses, in the form of leasing, rental and sales of trailers and tankers for road and inter-modal transport. TIP Trailer Services has its European headquarters in Amsterdam, The Netherlands with over 100 branches ­­­ expansion in progress. TIP Rental - For renting trailers to customers that need them for freight purposes. Leasing & Financing - For selling trailers to customers and providing trailers on lease to customers. Asset Maintenance for tracking the trailer and delivering information on the position and condition of trailers and cargo to align fleet performance. Maintenance Services - Provides unscheduled and scheduled maintenance to trailers so that they remain in sound health. Remarketing Services - For selling of used trailers and equipment and provides associated services as demanded by the customer.

**Responsibilities:**

* Gathering the business requirements & developing the test scenario.
* Test Case and traceability matrix from the provided Business Requirement Document.
* Executing the test cases.
* Defect Reporting, and Retesting.
* Integration testing between various systems.
* Responsible for communicating with the system developers based on the raised issues. I
* Providing relevant scenarios to reproduce the bug and performing the regression testing.

Project Name: EHS Management July 16- Dec 16

Client: TIP

Role: Manual Testing

EHS management is designed to help you automate your enterprise and gather the data you need to measure your organization’s sustainability. It is also used to find and fix problems quickly on a platform for the enterprise. The core purpose of EHS is to manage corporate Environmental, Health and Safety (EHS). This application is used to ensure compliance and continually improve operational excellence, report and track accidents and injuries in compliance with company, regulatory and industry standards. You can conduct Inspections and Audits to check the healthiness of the tools so that the employees are safe when using the tools. You can also log an Accident occurred with the details of the accident and person injured in the accident.

EHS tracks about Employee's training assignment and skill update progression status online.

**Responsibilities:**

* Understanding the user stories & preparing scripts.
* Datasheet according to the given scripts.
* Developing new scripts if any required according to the given scenario.
* Execute the test scripts based on patch applied on the application or instance refreshed.
* Handling of client calls and scrum calls.
* Work with Business Users on a daily basis, providing functional support to ensure successful flow.
* Reported the defects using Quality Center with proper Priorities and Severities Discussed and analyzed about business requirements with business analyst to get all business scenarios.

**2) Worked with PROLIFICS Corporation Ltd as Associate Test Engineer since April 2014 to July 2016.**

Project Name: AirWatch Bookings Data Feed / Order Fulfillment Automation Mar’16-June 16

Client: VMware

Role: Manual Testing

The AirWatch orders booked in Oracle EBS are fulfilled in AW SFDC system. The entire fulfillment process involves lot of manual steps thereby increasing the processing time. With the increasing order volume, the desire is to automate some of the fulfillment steps which would help in faster order processing in Airwatch SFDC.

This document aims to address the functional requirements to automate some of the steps in the fulfillment process and enhance the bookings data information to include SDP orders sent to AirWatch SFDC from VMware systems.

**Responsibilities:**

* Creation of Impact analysis report, Risks, LOE and sharing it with the stakeholders.
* Creation of the test plan and the test strategy documents.
* Addressing the team about the requirements and then designing of the test scenarios and test cases.
* Reviewing the scenarios and test cases written by the team members.
* Creation of traceability matrix to define coverage with the Requirements.
* Executing and monitoring the execution of the designed test cases by the team.
* Monitoring the execution of regression test cases and modifying them whenever needed.
* Raising and monitoring the bug raised by the team and facilitating the resolving of these issues.
* Communicating the QA status to all the stakeholders in the form of reports and dashboard.
* Involving myself and the team members in production support, production smoke and sanity testing activities

Project Name: Air Watch GTM IntegrationOct’15- Feb’16

Client: VMware

Role: Manual Testing

VMware, the leader in virtualization and cloud infrastructure solutions, acquired Airwatch, the leading provider of enterprise mobile management and security solutions to bring the industry's best enterprise mobile management and security solutions to its customers and deliver landmark innovation jointly in enterprise mobility and secure content collaboration, for the post-PC world of heterogeneous devices. The focus in the current FY is to integrate people, processes and technologies to achieve the vision documented above. In H1 ‘15 an initiative was undertaken to integrate the CRM platforms of the two organizations to grant bi-directional visibility to the pipeline for AW products – but only for APJ. For H1 2016 Field readiness preparation, there needs to be tighter alignment & collaboration between all the GEOs and hence need for further process & systems integration.

**Responsibilities:**

* Involved in functionality testing, Regression testing.
* Execution of manual test cases during regressions.
* Simple Database Test Cases Design and Execution.
* Participated in the Change Request meetings and in the Database Design Review meetings.
* Modifying of Test Cases according to the Change Requests.
* Communicating with the development team members for bug resolution.
* Defect tracking using CMT (Change Management Tool).
* Executing Test Cases.
* Defects are logged and tracked until their closure using Test Director.
* Responsible for applying the Functionality testing.
* Involving Smoke TESTING.
* Involving End to end Application testing.

Project Name: Enterprise Territory Management Upgrade Feb’15-Sep’15

Client: VMware

Role: Manual Testing

IBM-iLog rule engine is reaching end of support. In addition to this current architecture of ETM Solution stack processes approx. 40K transactions per hour. After extending the functionality to support RS2 coverage definitions in ETM, the processing threshold has further reduced to 20K transactions/ hr. This poses serious challenges to territory alignments conducted half yearly and day to day transactions within agreed SLAs. To support these changes iLog upgrade and rule externalization is recommended.

**Responsibilities:**

* Reporting functional issues identified in the manual testing to the functional head.
* Preparing datasheet according to the given scenario.
* Developing new scripts if any required according to the given scenario.
* Execute the test scripts based on patch applied on the application or instance refreshed.
* Handling of client calls.
* Work with Business Users on a daily basis, providing functional support to ensure successful flow of Business processes.
* Reported the defects using Quality Center with proper Priorities and Severities Discussed and analyzed about business requirements with business analyst to get all business scenarios.
* Identified Test Scenarios, and extensively developed & executed and created test data for Test Cases based on business requirements.
* Performed Smoke Testing, Regression testing for every modification in the application and for each build.

Project Name: Enterprise Contract Management System - ECMS Dec’14-Jan’ 15

Client: VMware

Role: Manual Testing

Enterprise contract management system is a solution to automate the VMware agreement approvals processes. Users can create agreements of required type and submit for approvals. Users can sign the agreements by leveraging EchoSign and agreement will be activated once approvals are completed and signed.

**Responsibilities:**

* Developed approval processes for AMER Geo.
* Create new user accounts and configure Salesforce.com to fit security needs at the user and organization levels.
* Created Validation rules, Dependent Fields, Page Layouts, Related Lists and Lookup Relationships.
* Created Historical Tracking Data for reporting purpose.
* Created Workflow Rules for field updates and email alerts for users.
* Involved in security levels as field level security and organization wide defaults.
* Developed Salesforce.com triggers for custom objects as part of workflow rules Customized User Interface pages by using Visual force, CSS and HTML.
* Worked with Force.com explorer for data management operations.
* Used Data Loader for migrating data from local system to salesforce.com.
* Generated different kind of Tabular, Summary and Matrix Reports and Dashboard.

Project Name: Renewals Sales Sufficiency (RS2) - ETM Aug’14-Nov’ 15

Client: VMware

Role: Manual Testing

The renewals sales organization uses a territory coverage model to manage its sales pipeline. The sales teams are organized into 3 GEOs at the highest level – AMER, EMEA and APJ. The renewal territory structure used by each geo is a 4 level structure, with the lowest level representing a territory. Each territory will have sales coverage defined – the sales coverage will directly or indirectly identify the accounts that each territory will be responsible for Requirement gathering from the BA’s and Business Team Setting up meetings with Business/Dev Team/BA Team to understand the requirements and there implementation procedure.

**Responsibilities:**

* Creation of Impact analysis report, Risks, LOE and sharing it with the stakeholders.
* Creation of the test plan and the test strategy documents.
* Addressing the team about the requirements and then designing of the test scenarios and test cases.
* Reviewing the scenarios and test cases written by the team members.
* Creation of traceability matrix to define coverage with the Requirements.
* Executing and monitoring the execution of the designed test cases by the team.
* Monitoring the execution of regression test cases and modifying them whenever needed.
* Raising and monitoring the bug raised by the team and facilitating the resolving of these issues.
* Communicating the QA status to all the stakeholders in the form of reports and dashboard.
* Involving myself and the team members in production support, production smoke and sanity testing activities

Project Name: Enterprise Territory Management -ETM April’14-July’ 14

Client: VMware

Role: Manual Testing

Assignment of territory to selected sales force objects for the better handling of the Sales of VMware. These territories are assigned by IBM ILOG. For these ILOG rules to fire Specific set of criteria is needed. Once the territory is stamped an owner for the object is provided depending on the territory. Our testing included correct territory assignment and thus the correct ILOG rule firing. This project also included in its scope various report creation for the VMware business team to determine its sales coverage.

**Responsibilities:**

* Understanding the business requirements and then designing of Test Scenario, Test
* Case and traceability matrix from the provided BRD/FRD.
* Execution of test cases, Defect Reporting, and Retesting.
* Involved in regression, system and sanity testing.
* Organizing meetings with team members and dev team to understand any scenario

From requirement to get clarity on the implementation of the scenario to be tested.

* Concentrated on Impact based testing and figured out the highly affected areas.
* Executing and updating the test cases based on the client requirement.
* Integration testing of various systems.
* Raising issues and maintaining the raised issues in Defect management tool (CMT).
* Responsible for communicating with the system developers based on the raised issues, I , , providing relevant scenarios to reproduce the bug and performing the regression testing once .. the bug has been fixed.

1. **Worked with Infotech Enterprises Pvt Ltd as Developer from Sep 2011 to Sep 2013.**

Project: Sales Cloud, Service Cloud Automation and Claim Processing Systems May’12-Sep’13

Client: Claim4Refunds, Laughton, UK

Role: SFDC Developer

SFDC primarily use to automise their Sales and Post Sales Processes using Sales Cloud and Service Cloud capabilities of Salesforce .The current project involved automation of their customer management life cycle to manage their customers better and increase their customer satisfaction levels. Due to large customer database of **Claim4refunds** multiple Invoices/queries were not being handled properly and it was causing a huge overhead to maintain customer data and revert to the customer in a timely manner. The new project was undertaken in Salesforce to achieve the following.

Sales force Automation (Leads to Opportunity).

Force.com Sites to enhance the capabilities of their website. www.claim4refunds.com.

Enabling Customer Portal to leverage better communication with their Customer.

Claim Processing System project like what Client has to do he will take all the details from the customers and they will send it to us, Once we get the details from the client we need to create Custom Objects fields and Sales and Marketing Applications to depends on Customer Requirements.

Worked as a Technical team member to develop and customize the requirements. Testing the development by authoring Apex test classes and Deploying the Customizations into Client’s live instance

**Responsibilities:**

* Created the **Custom fields** for sales force CRM content management.
* Created **Custom profiles** and assigned to the users based on their roles in the organization.
* Configuring Page Layouts, Record Types, Managing Fields and their dependencies, Tabs, Search Layouts and Button & Links
* Configure and Set up relationship between various objects
* Defining Validation Rules, Configuring Workflows, Assignment Rules, Workflow rules
* Developing modules (triggers, classes), reusable code in Salesforce.com using Apex Language.
* Developing Web based application -Web Services.
* Worked on Reports & Dashboards
* Create Custom Object Fields and Marketing Applications.

**Environment**: Salesforce.com, Eclipse, Apex Explorer, Data Loader.

Project: Sales Information System and Analytic Centre Oct’11-April’12

Client: Jubilant Life Sciences

Role: Developer/Administrator

Jubilant Life Sciences Limited is an integrated pharmaceutical and life sciences company. The Company provides Life Science Products and Services across the value chain, serving its customers globally with its ground presence in India, North America, Europe and China. Project implementation deals with capturing the organization’s Sales information, Targets, Actuals. Implementation is done for two Growth units (ANU/Vitamins) on a single instance. Monthly wise, Quarterly wise, annual wise reports should be prepared out for top level management view.

**Responsibilities:**

* Customized the sales force CRM application.
* Created Workflows, Approval Process and Sharing Rules.
* Configure and Set up relationship between various objects
* Configured self-service portal and customer portal.
* Developed Apex classes, Triggers & Visual Force pages.
* Defining Validation Rules, Configuring Workflows, Assignment Rules, Workflow rules
* Worked in Sandbox for staging and user acceptance testing
* Involved in bug fixing and application testing
* Developed managed packages and installed in to various customers

**Environment**:

Salesforce.com platform, Apex Language, Visual Force (Pages, Component & Controllers), Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Eclipse IDE Plug-in, Windows Vista.

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| **Educational Qualifications:** |

* B.Tech (IT) from Hyderabad Institute of Technology & Management, A.P - 2011.
* Intermediate from Narayana Junior College, A.P - 2007.
* S.S.C from Montessori High School, A.P – 2005.

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| **Personal Information:** |

Name : Rahul Madineni

Father Name : Ramanjaneyulu Madineni

DOB : 8 Nov ‘90

Nationality : India

Linguistics : English, Hindi and Telugu

Hobbies : Playing Cricket and Chess

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| **Declaration:** |

I hereby declare that the above-furnished details are true to the best of my knowledge and belief.

Place:

Date:

Rahul M